Arts and Education Council
2013 Report to the Community

The Impact of
Your Support
Dear Friends,

What a Golden Anniversary! 2013 was a cause for celebration as it marked the milestone of the 50th anniversary of the creation of the Arts and Education Council in St. Louis. Since our inception in 1963 as a United Arts Fund, A&E has raised and distributed more than $100 million in support of nonprofit arts and arts education organizations. Over a 50-year span, we have provided 2,800 grants to hundreds of organizations throughout 16 counties in Missouri and Illinois. We are fortunate to have longtime supporters who have continued to believe in our mission of arts advocacy. A thriving arts climate only strengthens the creativity, innovation and diversity necessary for a healthy, growing community where people love to live, work and play. This support is made possible through the efforts of businesses, individuals and community partners who recognize that the arts are essential to building and sustaining a vibrant community.

And while we did celebrate 50 years of accomplishments, we also took a big step into the future with the launch of our new cultural crowdfunding website, power2give.org, a platform where individuals and corporations can donate directly to projects they care about. You can read more about this new and exciting program on page 4.

We are grateful to live in a community that values the role the arts play in educating our children, driving the economy and enhancing our quality of life. Thank you to our generous supporters who believe in the mission of the Arts and Education Council and our work in the cultural sector. Together, we keep art happening.

Michael W. Weisbrod
Cynthia A. Prost

Board Chair
President
“Now in my 4th term as mayor, I have seen the tremendous work the Arts and Education Council has done not only in sustaining and expanding our thriving arts community, but in using art to make our region a more vibrant, engaging place to grow businesses, raise families and visit. A&E does more than fund great art and art education programs. It also drives positive change in our community. St. Louis is currently undergoing a major renaissance in its urban centers, with A&E playing a key role in the redevelopment. In particular, A&E’s visionary work in developing the Centene Center for Arts and Education in the Grand Center Arts District demonstrates the power of the arts and artists to revitalize a neighborhood.”

Francis G. Slay, Mayor, City of St. Louis
Investing in the Arts

Contributions to the Arts and Education Council supported nearly 80 organizations in dozens of regional communities. Investments ranged from operating and program support to grants in support of arts education in local schools. Named opportunity grant support included: Maritz Arts and Education Fund for Teachers, PNC Project Grants, Monsanto Fund Rural Community Arts Education Program and the Boeing/A&E Collaborative Grant Program.

Organizations that received support in 2013:

African Musical Arts
Alexandra Ballet
Alton Symphony Orchestra
America SCORES St. Louis
ANNONYArts
Art Saint Louis
Bach Society of St. Louis
Bayless Elementary School
The Big Muddy Dance Company
The Black Rep
Brown Elementary School
Chesterfield Arts
Cinema St. Louis
Circus Flora
Circus Harmony
COCA (Center of Creative Arts)
College Bound

“The Repertory Theatre of St. Louis was founded in 1966. From the very beginning the Arts and Education Council has supported our efforts to bring live, professional theatre of the highest quality to St. Louis audiences. To date, A&E has contributed $11,235,900, which has helped us stage over 12,000 performances for more than 5,328,936 patrons thus far. We could not be more grateful for A&E’s continued support of the arts in St. Louis.”

Steven Woolf, Artistic Director, Repertory Theatre of St. Louis

Community Music School of Webster University
Contemporary Art Museum St. Louis
Craft Alliance
Dances of India
Dance St. Louis
First Run Theatre
Florissant Fine Arts Council
Fox Performing Arts Charitable Foundation
Frank Lloyd Wright House in Ebsworth Park
Gateway Center for the Arts
Gateway Men’s Chorus
Grand Center, Inc.
The Hettenhausen Center for the Arts
Highland Arts Council
HotCity Theatre
Immaculate Conception School
Innsbrook Institute
Jacoby Arts Center
Jazz St. Louis
“As one of our principal funding sources, the Arts and Education Council provides critical financial support and helps us fulfill our mission to lead our community in advancing the uniquely American art of jazz through live performance, education and outreach. Our accomplishments would not have been possible without the ongoing, generous support of the Arts and Education Council. Since its founding in 1963, A&E has helped organizations like Jazz St. Louis thrive, touch lives and contribute to the local economy and cultural landscape.”

Gene Dobbs Bradford, Executive Director, Jazz St. Louis

Saint Louis Ballet
Saint Louis Classical Guitar Society
Shakespeare Festival St. Louis
Sheldon Arts Foundation
Social Venture Partners
Springboard
St. Louis Children’s Choirs
St. Louis Dancing Classrooms
St. Louis Poetry Center
St. Louis Public Radio/90.7 KWMU
St. Louis Storytelling Festival
St. Louis Symphony
Stages St. Louis
Strange Folk Festival
Stray Dog Theatre
Sullivan Patrons of the Arts
That Uppity Theatre Company
Union Avenue Opera Theatre
University of Missouri-St. Louis/PPRC Photography Project
Upstream Theater
VSA Missouri
Warren County Fine Arts Council
Windsor Intermediate Center
Wood River/Hartford School District #15

2013 Support by Discipline
- Dance: 7%
- Literary: 1%
- Multi-Disciplinary: 18%
- Music: 32%
- Other: 5%
- Performance: 28%
- Visual: 9%
In November, the Arts and Education Council launched power2give.org, a new online fundraising platform. The launch of this exciting program is in partnership with the Arts & Science Council of Charlotte, N.C. Originally developed in 2011, power2give.org has expanded to metropolitan areas across the U.S., with St. Louis becoming the 21st city to join the effort.

Cultural organizations funded by A&E use the site to describe — through creative videos and text — projects that need funding up to $10,000 such as musical instruments for children, costumes for a theater production, or the development of an online music academy. Visitors to the site direct their donations to projects that interest them.

The launch of this program was generously underwritten by the Arthur and Helen Baer Foundation with support from Emerson.

Additionally, the Academy is home to the Executive Directors Roundtable, a professionally led program targeted to executive directors of arts and cultural organizations. The focus of the roundtable is to support executive directors with peer exchanges and resource sharing through professionally-facilitated peer learning. The Academy also hosts Arts Marketers, a program geared to providing tools and information to marketing staffs.

ALMA is offered in collaboration with the Nonprofit Services Center and generously funded by Wells Fargo Advisors.

The Centene Center for Arts and Education is owned and operated by the Arts and Education Council. The building and its tenants serve as a dynamic cultural hub for the arts in our community. Through the leadership gift of the Centene Charitable Foundation, the Centene Center provides arts organizations access to state-of-the-art affordable office space plus rehearsal, performance, meeting and event space for sixteen arts organizations. The Laclede Conference Room and The Rialto Ballroom and Atrium with rooftop terrace are both available for rent to outside parties.

Tenants in the Centene Center for Arts and Education include:
- African Musical Arts
- AIGA (American Institute of Graphic Arts)
- aTrek Dance Collective
- Bach Society of St. Louis
- Cinema St. Louis
- Circus Flora
- Dance St. Louis
- Gateway Men’s Chorus
- HotCity Theatre
- Jazz St. Louis
- Peter Martin Music
- Prison Performing Arts
- River Styx
- St. Louis ArtWorks
- St. Louis Symphony
- Volunteer Association
- Upstream Theater

**Making an Impact**

**power2give.org**

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**Arts Leadership and Management Academy**

In its second year, the Arts Leadership and Management Academy (ALMA), is an ongoing program offering a series of workshops that provide professional development support to individuals working in the arts. The sessions focus on a variety of topics designed to help capacity building in nonprofit organizations including grant writing, fundraising strategies, financial leadership, board development and creating social media and digital strategies. At $30 per session, ALMA workshops are affordable as well as informative.
Honoring the Arts

St. Louis Arts Awards

Presented since 1992, the St. Louis Arts Awards is the preeminent award ceremony honoring individuals who achieve a legacy of artistic excellence, and organizations and businesses that enrich St. Louis’ arts and cultural community. Proceeds from this event benefit the Arts and Education Council’s annual campaign that helps to fund over 70 arts and arts education organizations throughout the 16-county, bi-state St. Louis region.

Nearly 620 arts supporters attended the St. Louis Arts Awards on January 21, 2013 at the Chase Park Plaza. Among the highlights were moving tributes and stellar performances including a special tribute to Lifetime Achievement in the Arts honoree Chuck Berry by guitarist Billy Peek that had the audience on their feet and dancing in the aisles.

The other honorees included St. Louis Public Radio | 90.7 KWMU (Champion of the Arts), PNC Bank (Corporate Support of the Arts), Michael Uthoff (Excellence in the Arts), Duane Martin Foster (Art Educator of the Year), Judy and Jerry Kent (Excellence in Philanthropy) and Opera Theatre of Saint Louis (Excellence in the Arts). The 2013 St. Louis Arts Awards, presented by Emerson, was chaired by Ken and Nancy Kranzberg.
**CORPORATE PARTNERS**

The following companies made gifts in support of the Arts and Education Council through Workplace Giving Campaigns, support of the St. Louis Arts Awards, corporate gifts, named opportunities and other initiatives. A&E appreciates the continued support from our corporate partners.

### $200,000 and above

- Ameren Corporation and Employees
- Edward Jones and Employees

### $30,000 – $199,999.99

- The Boeing Company
- Emerson
- Laclede Gas Charitable Trust
- Maritz
- Monsanto Fund
- PNC Foundation
- St. Louis Business Journal Switch and Employees
- Wells Fargo Advisors

### $10,000 – $29,999.99

- Bryan Cave LLP and Employees
- Centene Charitable Foundation
- Employees Community Fund of Boeing St. Louis
- Ernst & Young LLP and Employees
- HOK and Employees
- Novus International, Inc. and Employees
- Schnuck Markets, Inc.
- Sigma-Aldrich Corporation
- St. Louis Rams

### $5,000 – $9,999.99

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- Bunge North America
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- Polsinelli PC
- Regional Business Council

### $250 – $999.99

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- Brewer Machine & Gear Co.
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- Steinway Piano Gallery
- Talent Plus Inc.
- Wise El Santo Company Inc.

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**Corporate Partners, Community Partners and Individuals**

January 1 – December 31, 2013

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**$5,000 – $9,999.99**

- AT&T
- BKD, LLP
- BMO Harris Bank
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- PricewaterhouseCoopers LLP and Employees
- Southwest Airlines
- Stifel and Employees

**$1,000 – $4,999.99**

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- Bunge North America
- Cequel III
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- Express Scripts, Inc.
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- L. E. Sauer Machine Company
- Louis Kilo Insurance Agency
- Midtown Printing Co.
- Shamrock Paper Company
- Steinway Piano Gallery
- Talent Plus Inc.
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**“Edward Jones has a long history of support for the Arts and Education Council, beginning with our former managing partner, John Bachmann, who chaired the A&E board from 1994 through 1996, Bob Ciapciak, partner who chaired the board from 2004 through 2005 and Jim Krekeler, partner who chaired the board from 2009 through 2010. It is very gratifying for us to look back and see the incredible impact our philanthropic support has on the nearly 70 arts organizations that receive grants from the Arts and Education Council each year.”**

Jim Weddle, Managing Partner, Edward Jones

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Members of Shakespeare Festival St. Louis, an Operating Grant recipient of A&E, perform at the HOK Workplace Giving event at the Centene Center for Arts and Education.

Edward Jones Partner Chair Tim Flynn, Campaign Co-Chair Christine Pasternak, A&E President Cynthia Prost, Campaign Co-Chair Deanna Taylor and Managing Partner Jim Weddle.
COMMUNITY PARTNERS
Partner organizations, schools and governmental agencies from across our community made gifts in support of the Arts and Education Council through workplace giving campaigns, support of the St. Louis Arts Awards and other initiatives. A&E appreciates the continued support of our community partners.

$10,000 and above
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Louis D. Beaumont Fund No. 1 of the Greater Saint Louis Community Foundation
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Parkway School District Employees
Mabel Dorn Reeder Foundation
St. Louis Community College – St. Louis Community College Employees
St. Louis Public School District Employees
UMSL Des Lee Fine Arts Education Collaborative

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The Gertrude & William A. Bernoudy Foundation
Clayton School District Employees

Up to $4,999.99
Affton School District Employees
Alton School District Employees
Andrews Academy - Creve Coeur Employees
Archdiocesan Schools and Employees
Arts and Education Council Employees
Barat Academy Employees
The Bascom Foundation

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St. Louis Housing Authority Employees
St. Louis Symphony and Employees
Washington University in St. Louis
Webster University and Employees

Bayless School District Employees
Brentwood School District Employees
Circus Flora Employees
City of Florissant Employees
COCACenter of Creative Arts and Employees
Combined Federal Campaign Employees
Community Music School of Webster University Employees
Contemporary Art Museum St. Louis and Employees
Craft Alliance Employees
Dance St. Louis Employees
Echo Valley Foundation
Education Plus Employees
Engelhardt Family Foundation
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St. Louis College of Pharmacy
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University City School District and Employees
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“The Monsanto Fund is pleased to collaborate with the Arts and Education Council through the Monsanto Fund Rural Community Arts Education Program to provide cultural experiences and quality arts education to students in rural communities. We believe in supporting farm families and in providing unique educational opportunities to students in these communities. A&E helps us identify top-quality arts and cultural events and programming that may otherwise go unfunded. This program brings life-enriching arts experiences and opportunities to children, teens and adults, including at-risk, disadvantaged, economically challenged and underserved populations.”

Deborah Patterson, President, The Monsanto Fund
Our Donors: Corporate Partners, Community Partners and Individuals

January 1 - December 31, 2013

INDIVIDUALS

The following individuals made gifts that enabled the Arts and Education Council to continue our support of nearly 80 organizations that enrich our cultural community. A&E appreciates the continued support from these donors.

$25,000 - $49,999.99

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Photo courtesy of Craft Alliance

Pottery class at Craft Alliance, an A&E Sustaining Grant recipient.
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### Assets
- Cash and Equivalents: 373,000
- Promises to Give: 649,000
- Receivables: 82,000
- Building/Equipment: 1,908,000

**Total Assets**: 3,012,000

### Liabilities and Net Assets
- Allocations and Grants Payable: 819,000
- Other Payables: 90,000
- Line of Credit: 325,000
- Loan/Building: 1,436,000

**Total Liabilities**: 2,670,000

### Net Assets
- Unrestricted: (396,000)
- Temporarily Restricted: 642,000
- Permanently Restricted: 96,000

**Total Net Assets**: 342,000

### Total Liabilities and Net Assets: 3,012,000

### Revenue by Source
- Corporate Support: 434,000
- Workplace Giving: 895,000
- Individual Support: 201,000
- Foundation Support: 37,000
- Fundraising Events – Net: 418,000
- Investment Gains and Other: 287,000
- Restricted Support: 239,000

**Total Revenue**: 2,511,000

### Expenses by Category
- Allocations and Grants: 926,000
- Other Program Support: 1,127,000

**Total Program Support**: 2,053,000

- Administrative: 190,000
- Development and Fundraising: 485,000

**Total Admin/Development**: 675,000

**Total Expenses**: 2,728,000

**Net**: (217,000)

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